

JAIPUR VIDYUT VITRAN NIGAM LIMITED  
**OFFICE OF THE ADDL. CHIEF ENGINEER (M&P, PPP & DSM)**  
 OLD POWER HOUSE PREMISES, BANI PARK, JAIPUR - 302006  
 PH: 0141-2301355/ FAX : 0141-2204960  
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NO.JPD/ACE(M&P-PPP-DSM)/PPP/D. 523

DATED: 16.12.2015

**CORRIGENDUM NO. 1**

TN-03 - Request for Proposal (RfP) for Appointment of 'Input plus Investment'  
 based Distribution **Franchisee** for Distribution and Supply of Electricity in  
**Kota City**

**Amendments- RFP Kota**

**1. RFP Clause 3.4.7**

Table: 12

Sl.	Scope of Work	Name of the Contractor	Contract Period	Total Contract Value (Rs. Cr.)	% work completed	Source of Funding
1	R-APDRP(B)-System	M/s SMS Limited	38 LOT-I/ 2282/5.12.12	1 year (from FY 12-13 to FY 13-14)	62%	Gol/Ministry of Power
2	R-APDRP(B)-System	M/s Bajaj Electrical Limited	38 LOT-II/ 2283/5.12.12	1 year (from FY 12-13 to FY 13-14)	63%	Gol/Ministry of Power
3	R-APDRP(B)-System	M/s SMS Limited	38 LOT-III/ 2284/5.12.12	1 year (from FY 12-13 to FY 13-14)	52%	Gol/Ministry of Power
4	R-APDRP(B)-System	M/s Bajaj Electrical Limited	38 LOT-IV/ 2285/5.12.12	1 year (from FY 12-13 to FY 13-14)	63%	Gol/Ministry of Power
5	R-APDRP(B)-System	M/s Oriental Sales Limited	38 LOT-V/ 2286/5.12.12	1 year (from FY 12-13 to FY 13-14)	63%	Gol/Ministry of Power
6	SCADA Compatibility in Kota	M/s India Commercial, Jaipur	276/4214/17.03.15	1 year (from FY 14-15 to FY 15-16)	0%	Gol/Ministry of Power

## This shall be now read as

### 1. RFP Clause 3.4.7

Table: 12

Sl.	Scope of Work	Name of the Contractor	TN no/Work Order No/Date	Contract Period	Total Contract Value (Rs. Cr.)	% work completed	Source of Funding
1	R-APDRP(B)-System	M/s SMS Limited	38 LOT-I/ 2282/5.12.12	1 year (from FY 12-13 to FY 13-14)	47.55	62%	Gol/Ministry of Power
2	R-APDRP(B)-System	M/s Bajaj Electrical Limited	38 LOT-II/ 2283/5.12.12	1 year (from FY 12-13 to FY 13-14)	56.87	63%	Gol/Ministry of Power
3	R-APDRP(B)-System	M/s SMS Limited	38 LOT-III/ 2284/5.12.12	1 year (from FY 12-13 to FY 13-14)	49.42	52%	Gol/Ministry of Power
4	R-APDRP(B)-System	M/s Bajaj Electrical Limited	38 LOT-IV/ 2285/5.12.12	1 year (from FY 12-13 to FY 13-14)	49.30	63%	Gol/Ministry of Power
5	R-APDRP(B)-System	M/s Oriental Sales Limited	38 LOT-V/ 2286/5.12.12	1 year (from FY 12-13 to FY 13-14)	50.03	63%	Gol/Ministry of Power
6	SCADA Compatibility in Kota	M/s India Commercial, Jaipur	276/4214/17.03.15	1 year (from FY 14-15 to FY 15-16)	6.10	0%	Gol/Ministry of Power

### 2. RFP Clause 3.5

Minimum Capital Expenditure:

Minimum capital expenditure of Rs. 215 Cr., to be carried out by the Franchisee over the initial period of five (5) years.

## This shall be now read as

### 2. RFP Clause 3.5

Minimum Capital Expenditure:

Minimum capital expenditure of Rs. 151.52 Cr., to be carried out by the Franchisee over the initial period of five (5) years.

### 3. RFP Clause no 6.1

Technical Criteria

5. The Bidder shall have experience of handing at least 35,300 consumers in the activities of distribution of electricity including construction, operation and maintenance of distribution

system, metering, billing and revenue collection, continuously for last five (5) financial years immediately preceding the year in which the bidding is done.

## **This shall be now read as**

### **3. RFP Clause no. 6.1**

#### **Technical Criteria**

5. The Bidder shall have experience of handing at least 35,300 consumers in the activities of distribution of electricity including construction, operation and maintenance of distribution system, metering, billing and revenue collection, continuously for last **three (3)** financial years immediately preceding the year in which the bidding is done.

**Overseas experience for qualifying in the bid shall not be considered**

### **4. RFP Clause no. 6.1**

#### **Financial Criteria**

4. The Gross Cash Accruals of the Bidder shall be Rs. 107.50 Cr. for the financial year preceding the year of bid deadline;

## **This shall be now read as**

### **4. RFP Clause no. 6.1**

#### **Financial Criteria**

4. The Average Gross Cash Accruals of last three financial years preceding the year of bid deadline of the bidder shall be positive

### **5. RFP Clause 7.3.5**

Each Bidder shall submit an Earnest Money Deposit (EMD) of an amount Rs. 17.20 Crore in the form of Demand Draft drawn on a Nationalised /Scheduled bank, in favour of "Accounts Officer (TW), Jaipur Vidyut Vitran Nigam Limited, Jaipur" payable at Jaipur.

## This shall be now read as

### 5. RFP Clause 7.3.5

Each Bidder shall submit an Earnest Money Deposit (EMD) of an amount Rs. 17.20 Crore in the form of Demand Draft drawn on a Nationalised /Scheduled bank, in favour of “Accounts Officer (TW), Jaipur Vidyut Vitran Nigam Limited, Jaipur” payable at Jaipur OR in form of Bank Guarantee from a Nationalised /Scheduled bank as per format attached as Exhibit-10. The Bank Guarantee shall remain valid for a period of 6 months from the last date of submission of the Bid.

### 6. RFP Clause no 7.4

#### Time Table and Milestones:

S. N.	Event Description	Date
1	Issue of RFP Document (Start/End Date)	Document can be downloaded from <a href="http://eproc.rajasthan.gov.in">http://eproc.rajasthan.gov.in</a> , <a href="http://jaipurdiscom.com">http://jaipurdiscom.com</a> Start Date : 15-Oct-2015 End Date : 30-Nov-2015
2	Date, Time and Place of Pre-Bid Conference	Date : 30-Oct-2015 Time : 11:00 AM Venue : Conference Hall, 1 <sup>st</sup> Floor, Vidyut Bhawan, Janpath, Jaipur - 302 005
3	Manner & Last Date for Submission of Bid (Bid Due Date)	<b>Bid Submission Manner:</b> Online at e-Procurement website ( <a href="http://eproc.rajasthan.gov.in">http://eproc.rajasthan.gov.in</a> ) Last Date : 30-Nov-2015 Time : upto 5 PM only
4	Submission of Original Demand Draft/Banker's Cheque for Tender Fee, RISL Processing Fee and EMD/ Bid Security	Date : 01-Dec-2015 Time : upto 2:00 PM only Venue : Office of the Accounts Officer (TW) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
5	Submission of signed hard copy of RFP document including Distribution Franchisee Agreement (excluding price-bid)	Date : 01-Dec-2015 Time : upto 2:00 PM only Venue : Office of the Addl. Chief Engineer (M&P, PPP & DSM) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
6	Date, Time and Venue of Technical Bid Opening	Date : 01-Dec-2015 Time : 3:00 PM Venue : Office of the Addl. Chief Engineer (M&P, PPP & DSM) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
7	Date, Time and Venue of Financial Bid Opening	Shall be intimated to the Technically Qualified Bidders at appropriate time

## This shall be now read as

### 6. RFP Clause 7.4

#### Time Table and Milestones:

S. N.	Event Description	Date
1	Issue of RFP Document (Start/End Date)	Document can be downloaded from <a href="http://eproc.rajasthan.gov.in">http://eproc.rajasthan.gov.in</a> , <a href="http://jaipurdiscom.com">http://jaipurdiscom.com</a> <b>Start Date</b> : 15-Oct-2015 <b>End Date</b> : 20-Jan-2016
2	Date, Time and Place of Pre-Bid Conference	<b>Date</b> : 30-Oct-2015 <b>Time</b> : 11:00 AM <b>Venue</b> : Conference Hall, 1 <sup>st</sup> Floor, Vidyut Bhawan, Janpath, Jaipur - 302 005
3	Manner & Last Date for Submission of Bid (Bid Due Date)	<b>Bid Submission Manner:</b> Online at e-Procurement website ( <a href="http://eproc.rajasthan.gov.in">http://eproc.rajasthan.gov.in</a> ) <b>Last Date</b> : 20-Jan-2016 <b>Time</b> : upto 5 PM only
4	Submission of Original Demand Draft/Banker's Cheque for Tender Fee, RISL Processing Fee and Original Bank Guarantee for EMD/ Bid Security	<b>Date</b> : 21-Jan-2016 <b>Time</b> : upto 2:00 PM only <b>Venue</b> : Office of the Accounts Officer (TW) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
5	Submission of signed hard copy of RFP document including Distribution Franchisee Agreement	<b>Date</b> : 21-Jan-2016 <b>Time</b> : upto 2:00 PM only <b>Venue</b> : Office of the Addl. Chief Engineer (M&P, PPP & DSM) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
6	Date, Time and Venue of Technical Bid Opening	<b>Date</b> : 21-Jan-2016 <b>Time</b> : 3:00 PM <b>Venue</b> : Office of the Addl. Chief Engineer (M&P, PPP & DSM) Jaipur Vidyut Vitran Nigam Limited Old Power House Premises Bani Park, Jaipur - 302 006
7	Date, Time and Venue of Financial Bid Opening	Shall be intimated to the Technically Qualified Bidders at appropriate time

**7. RFP Exhibit: 3 FORM-3A**

**Exhibit 3: Information Requirement for Technical Proposal**

**FORM- 3A**

**Format for Qualification Requirement  
[On the Letter Head of the Bidder]**

To,

The Addl. Chief Engineer (M&P, PPP & DSM)  
Jaipur Vidyut Vitaran Nigam Limited  
Old Power House Premises, Banipark,  
Jaipur - 302 006

Dear Sir,

**Sub: Distribution Franchisee for Kota City falling under JVVNL**

**1. [Note: Applicable when Bidder possesses experience in handling Consumer Base on its own]**

This is to certify that M/s. .... <Insert name of Bidding Company> have the experience of handling a consumer base for the following financial years as tabulated below, in the activities of distribution of electricity including construction, operation and maintenance of distribution system, metering, billing and revenue collection for the following financial years as tabulated below:

Financial Year	Number of consumers in figure	Number of consumers in word
(1)	(2)	(3)
FY 2014-15		
FY 2013-14		
FY 2012-13		
FY 2011-12		
FY 2010-11		

**2. [Note: Applicable when the Bidder owns equity in the Company (Affiliate) which in turn possesses experience in handling Consumer Base]**

This is to certify that M/s. ....<Insert name of the Bidder>, owns .....% <Insert the percent of Equity shareholding> of equity in the Company(ies).....<Insert the name of the Company> which have the experience of handling consumer base for the following financial years as tabulated below, in the activities of distribution of electricity including construction, operation and maintenance of distribution system, metering, billing and revenue collection.

Financial Year	Number of consumers in figure	Number of consumers in word
(1)	(2)	(3)
FY 2014-15		
FY 2013-14		
FY 2012-13		
FY 2011-12		
FY 2010-11		

[Note: The equity stake of the Bidder as on seven (7) days prior to the Bid Deadline shall be more than 50% in the company (ies) which possesses experience in handling Consumer Base.]

Yours faithfully,

.....

**(Signature of the Authorised Signatory of the Bidder)**

Name: .....

Date: .....

Place: .....

Date: .....

(Please also affix Bidder’s Rubber stamp)

**NOTE:**

Bidders should attach the following:

- Copy of Memorandum of Association & Article of Association of the Bidder, duly certified by their respective Company Secretary

- Attach documentary proof in the form of copy of work order / certificate from concerned Local Authority / Regulatory Authority / the concerned entity in support of verification of numbers of electricity distribution consumer handling.
- The above sheet shall be signed and certified as true by any full time Director and statutory auditor of Bidder.

## This shall be now read as

### 7. RFP Exhibit:3 FORM-3A

#### Exhibit 3: Information Requirement for Technical Proposal

FORM- 3A

#### Format for Qualification Requirement [On the Letter Head of the Bidder]

To,

The Addl. Chief Engineer (M&P, PPP & DSM)  
Jaipur Vidyut Vitaran Nigam Limited  
Old Power House Premises, Banipark,  
Jaipur - 302 006

Dear Sir,

**Sub: Distribution Franchisee for Kota City falling under JVVNL**

1. [Note: Applicable when Bidder possesses experience in handling Consumer Base on its own]

This is to certify that M/s. .... <Insert name of Bidding Company> have the experience of handling a consumer base for the following financial years as tabulated below, in the activities of distribution of electricity including construction, operation and maintenance of distribution system, metering, billing and revenue collection for the following financial years as tabulated below:



Financial Year	Number of consumers in figure	Number of consumers in word
(1)	(2)	(3)
FY 2014-15		
FY 2013-14		
FY 2012-13		

**2. [Note: Applicable when the Bidder owns equity in the Company (Affiliate) which in turn possesses experience in handling Consumer Base]**

This is to certify that M/s. ....<Insert name of the Bidder>, owns .....% <Insert the percent of Equity shareholding> of equity in the Company(ies).....<Insert the name of the Company> which have the experience of handling consumer base for the following financial years as tabulated below, in the activities of distribution of electricity including construction, operation and maintenance of distribution system, metering, billing and revenue collection.

Financial Year	Number of consumers in figure	Number of consumers in word
(1)	(2)	(3)
FY 2014-15		
FY 2013-14		
FY 2012-13		

[Note: The equity stake of the Bidder as on seven (7) days prior to the Bid Deadline shall be more than 50% in the company (ies) which possesses experience in handling Consumer Base.]

Yours faithfully,

.....

**(Signature of the Authorised Signatory of the Bidder)**

Name: .....

Date: .....

Place: .....

Date: .....

(Please also affix Bidder's Rubber stamp)

**NOTE:**

Bidders should attach the following:

- Copy of Memorandum of Association & Article of Association of the Bidder, duly certified by their respective Company Secretary
- Attach documentary proof in the form of copy of work order / certificate from concerned Local Authority / Regulatory Authority / the concerned entity in support of verification of numbers of electricity distribution consumer handling.

**8. RFP Exhibit:3 FORM-3C**

**Exhibit 3: Information Requirement for Technical Proposal**

**FORM 3C**

**Format for Qualification Requirement  
[On the Letter Head of the Statutory Auditor of the Bidder/Affiliate]**

To,

The Addl. Chief Engineer (M&P, PPP & DSM),  
Jaipur Vidyut Vitaran Nigam Limited  
Old Power House Premises, Banipark,  
Jaipur – 302 006

Dear Sir,

**Sub: Distribution Franchisee for Kota City falling under JVVNL**

This is to certify that M/s. \_\_\_\_\_(Bidder/Affiliate) had Gross Cash Accruals of Rs. .... Crore as on March 31, 2015 for computed based on the Audited Annual Accounts for financial year 2014-15 as detailed below

Name of (Bidder/Affiliate)	Particular for FY 2014-15	Amount (in Rs.)
<b>Gross Cash Accruals (1 + 2 + 3)</b>		

Yours faithfully,

.....

**(Signature and Stamp of the Statutory Auditor of the Bidder/Affiliate)**

Name: .....

Date: .....

Place: .....

**Note:**

1. Gross Cash Accruals of only one Affiliate would be considered for evaluation therefore Bidder shall provide Gross Cash Accruals of only one Affiliate.
2. In case the Gross Cash Accruals of an Affiliate is provided by the Bidder, it must be of the same Affiliate of which Net Worth is provided as per Exhibit – 3B.
3. In case the Gross Cash Accruals of an Affiliate is provided, a certificate from the Authorised Signatory of the Affiliate is required stating the relationship with Bidder and the Affiliate along with clear consent to use Affiliate’s Credential for the Pre-qualifications requirement as per the Exhibit – 5 of this RFP document
4. For meeting the Gross Cash Accruals criteria through the affiliate, the equity stake of the affiliate as on seven (7) days prior to the Bid Deadline shall be more than 50% in the Bidder.
5. Bidder shall submit the Board resolution for appointment of statutory auditor of the bidder or its affiliates( if the financial strength of the affiliate is considered).
6. Bidders should attach the Audited Annual Accounts for the respective financial year which is being used for meeting the Gross Cash Accrual criteria as above in respect of the following:
  - Bidder
  - Affiliate(s) of Bidder, if applicable
7. In any case the Bidders must attach the Audited Annual Accounts for financial year 2014-15 which is being used for meeting the Financial criteria as per Exhibit 3B & 3C in respect of the following:
  - Bidder
  - Affiliate of the Bidder, if applicable

**This shall be now read as**

**8. RFP Exhibit:3 FORM-3C**

**Exhibit 3: Information Requirement for Technical Proposal**

**FORM 3C**

**Format for Qualification Requirement**

**[On the Letter Head of the Statutory Auditor of the Bidder/Affiliate]**

To,

The Addl. Chief Engineer (M&P, PPP & DSM),  
Jaipur Vidyut Vitaran Nigam Limited  
Old Power House Premises, Banipark,  
Jaipur – 302 006

Dear Sir,

**Sub: Distribution Franchisee for Kota City falling under JVVNL**

This is to certify that M/s. \_\_\_\_\_(Bidder/Affiliate) had Average Gross Cash Accruals of Rs. .... Crore of last three financial years as detailed below:

Name of (Bidder/Affiliate)	Gross Cash Accrual (in Rs.)			
	FY 2014-15 (A)	FY 2013-14 (B)	FY 2012-13 (C)	Average (A+B+C/3)
<b>Total</b>				

Yours faithfully,

.....  
**(Signature and Stamp of the Statutory Auditor of the Bidder/Affiliate)**

Name: .....  
Date: .....  
Place: .....

**Note:**

1. Gross Cash Accruals of only one Affiliate would be considered for evaluation therefore Bidder shall provide Gross Cash Accruals of only one Affiliate.
2. In case the Gross Cash Accruals of an Affiliate is provided by the Bidder, it must be of the same Affiliate of which Net Worth is provided as per Exhibit – 3B.
3. In case the Gross Cash Accruals of an Affiliate is provided, a certificate from the Authorised Signatory of the Affiliate is required stating the relationship with Bidder and the Affiliate along with clear consent to use Affiliate’s Credential for the Pre-qualifications requirement as per the Exhibit – 5 of this RFP document
4. For meeting the Gross Cash Accruals criteria through the affiliate, the equity stake of the affiliate as on seven (7) days prior to the Bid Deadline shall be more than 50% in the Bidder.
5. Bidder shall submit the Board resolution for appointment of statutory auditor of the bidder or its affiliates( if the financial strength of the affiliate is considered).
6. Bidders should attach the Audited Annual Accounts for the respective financial year which is being used for meeting the Gross Cash Accrual criteria as above in respect of the following:
  - Bidder
  - Affiliate(s) of Bidder, if applicable

7. In any case the Bidders must attach the Audited Annual Accounts for financial year 2014-15 which is being used for meeting the Financial criteria as per Exhibit 3B & 3C in respect of the following:
- Bidder
  - Affiliate of the Bidder, if applicable

**9. RFP Exhibit: 9**

Year	Estimated Annual Energy Input (MUs)	Minimum Benchmark Input Rates (Rs/kWh)	Annualised Input Rate (Rs/ kWh) (Up to three decimal place)
1	1147.56	3.871	
2	1210.28	4.106	
3	1276.42	4.272	
4	1346.18	4.404	
5	1419.74	4.501	
6	1497.33	4.582	
7	1579.16	4.649	
8	1665.46	4.707	
9	1756.48	4.757	
10	1852.47	4.801	
11	1953.71	4.841	
12	2060.48	4.878	
13	2173.08	4.904	
14	2291.84	4.922	
15	2417.09	4.940	
16	2459.18	4.957	
17	2688.49	4.968	
18	2835.42	4.971	
19	2990.37	4.975	
20	3153.80	4.978	

**Note:**

- (1) The annualized Input Rate to be quoted by the Bidders shall be exclusive of Electricity Duty (ED), Tax on Sale of Electricity (ToSE), Municipal Taxes (MT) and any other taxes/levies/duties that have been levied by the State Government and also subsidy on electricity tariff offered by the State Government.
- (2) The bidders are not allowed to quote annualized input rate below the minimum benchmark input rate specified for each of the year by JVVNL in Exhibit 9.
- (3) The bidders shall quote the annualised Input rate (Rs/Kwh) upto three decimal places in financial proposal in Excel sheet given at e-procurement site only.

**This shall be now read as**


**9. RFP Exhibit:9**

Year	Minimum Benchmark Input Rates (Rs/kWh)	Annualised Input Rate (Rs/ kWh) (Up to three decimal place)
1	3.487	
2	3.557	
3	3.794	
4	4.067	
5	4.131	
6	4.195	
7	4.259	
8	4.295	
9	4.331	
10	4.368	
11	4.404	
12	4.440	
13	4.477	
14	4.500	
15	4.521	
16	4.541	
17	4.546	

Year	Minimum Benchmark Input Rates (Rs/kWh)	Annualised Input Rate (Rs/ kWh) (Up to three decimal place)
18	4.553	
19	4.560	
20	4.567	

**Note:**

- (1) The annualized Input Rate to be quoted by the Bidders shall be exclusive of Electricity Duty (ED), Tax on Sale of Electricity (ToSE), Municipal Taxes (MT) and any other taxes/levies/duties that have been levied by the State Government and also subsidy on electricity tariff offered by the State Government.
- (2) The bidders are not allowed to quote annualized input rate below the minimum benchmark input rate specified for each of the year by JVVNL in Exhibit 9.
- (3) The bidders shall quote the annualised Input rate (Rs/Kwh) upto three decimal places in financial proposal in Excel sheet given at e-procurement site only.

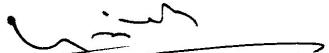


15/12/2015

**(P.K.JAIMINI)**  
ADDL. CHIEF ENGINEER (M&P, PPP & DSM)

Copy forwarded to the following for information & necessary action:-

- 1) The Superintending Engineer (IT), Jaipur Discom, Jaipur for arranging hosting of the above extension in NIT.
- 2) The Sr. Accounts Officer (TW), Jaipur Discom, Jaipur.



15/12/2015

ADDL. CHIEF ENGINEER (M&P, PPP & DSM)